

### स्वामी रामानंद तीर्थ मराठवाडा विद्यापीठ, नांदेड

"ज्ञानतीर्थ" परिसर, विष्णुपूरी, नांदेड - ४३१६०६ (महाराष्ट्र)

### SWAMI RAMANAND TEERTH MARATHWADA UNIVERSITY NANDED

"Dnyanteerth", Vishnupuri, Nanded - 431606 Maharashtra State (INDIA) Established on 17th September 1994 - Recognized by the UGC U/s 2(f) and 12(B), NAAC Re-accredited with 'A' Grade



### ACADEMIC (1-BOARD OF STUDIES) SECTION

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> वाणिज्य व व्यवस्थापन अभ्यास विद्याशाखेतील विविध पदवी व पदव्युत्तर विषयांचे सी.बी.सी.एस. पॅटर्नचे अभ्यासक्रम शैक्षणिक वर्ष २०१९—२० पासून लागू करण्याबाबत. .

### य रियत्रक

या परिपत्रकान्वये सर्व संबंधितांना कळविण्यात येते की, दिनांक ०८ जून २०१९ रोजी संपन्न **झालेल्या ४४ व्या मा. विद्या परिषद बैठकीतील ऐनवेळचा विषय क्र. १५/४४–२०१९** च्या ठरावानुसार प्रस्तुत विद्यापीठाच्या **संलग्नित महाविद्यालयांतील** वाणिज्य व व्यवस्थापन विद्याशाखेतील पदवी व पदव्युत्तर स्तरावरील खालील विषयांचे C.B.C.S. (Choice Based Credit System) Pattern नुसारचे अभ्यासक्रम शैक्षणिक वर्ष २०१९—२० पासून लागू करण्यात येत आहेत.

- 1) M.Com. (Affiliated College) I year (I&II Sem.)
- 2) M.Com. (External Mode) Syllabus.
- 3) M.Com. I year Syllabus (School of Commerce and Management Sciences. S.R.T.M.U.N. Campus Syllabus.
- 4) M.Com. (Banking & Insurance) I year I & II Sem. Syllabus for Bhokar and Sengaon
- 5) M.Com. I year Syllabus (New Model College, Hingoli)
- 6) B.B.A. I year Syllabus (New Model College, Hingoli)
- 7) M.B.A. I year (School of Commerce & Management Science, S.R.T.M.U. Compus) Syllabus.
- 8) M.B.A. I year (Sub-Centre Latur).
- 9) B.Com. I year (Banking & Insurance) I year Syllabus.
- 10) D.D.M. Syllabus. (Sub-Centre, Latur)
- 11) M.Com. I year Syllabus. (Sub-Centre, Latur)
- 12) B.Com.- I,II,III year Syllabus. (New Model Degree College, Hingoli)

सदरील परिपत्रक व अभ्यासक्रम प्रस्तुत विद्यापीठाच्या www.srtmun.ac.in या संकेतस्थळावर उपलब्ध आहेत. तरी सदरील बाब ही सर्व संबंधितांच्या निदर्शनास आणुन द्यावी.

'ज्ञानतीर्थ' परिसर,

विष्णुप्री, नांदेड - ४३१ ६०६.

जा.क.: शैक्षणिक—०१ / परिपत्रक / पदवी व पदव्यत्तर—सीबीसीएस अभ्यासक्रम / २०१९--२० / ८९

**दिनांक :** २०.०६.२०१९.

प्रत माहिती व पुढील कार्यवाहीस्तव :

- १) मा. कुलसचिव यांचे कार्यालय, प्रस्तृत विद्यापीठ.
- २) मा. संचालक, परीक्षा व मूल्यमापन मंडळ, प्रस्तुत विद्यापीठ.
- ३) प्राचार्य, सर्व संबंधित संलग्नित महाविद्यालये, प्रस्तृत विद्यापीठ.
- ४) उपकुलसचिव, पदव्युत्तर विभाग, प्रस्तुत विद्यापीठ.
- ५) साहाय्यक कुलसचिव, पात्रता विभाग, प्रस्तुत विद्यापीठ.
- ६) सिस्टम एक्सपर्ट, शैक्षणिक विभाग, प्रस्तुत विद्यापीठ.

उपकुलसचिव

शैक्षणिक (१-अभ्यासमंडळ विभाग)



### SWAMI RAMANAND TEERTH MARATHWADA UNIVERSITY, NANDED.

### CBCS PATTERN SYLLABUS OF M. COM. (BANKING & INSURANCE) (WITH EFFECT FROM 2019-20)

			Lectures				
Course	Semester	Papers Proposed to offer	per	CA	ESE	Total	Credit
Code			week				
101	First	Business Environment	04	25	75	100	4
102		Principles & Practice of Bank Management	04	25	75	100	4
103		Indian Financial System.	04	25	75	100	4
		Elective Any One:					
104		Principles & Practice of Insurance.	04	25	75	100	4
		OR					
105		Corporate Financial Accounting	04	25	75	100	4
201	Second	Accounting in Banking and Insurance	04	25	75	100	4
202		Marketing of Financial Services.	04	25	75	100	4
203		Work Force Management.	04	25	75	100	4
		Elective Any One:					
204		Business Research Methodology.	04	25	75	100	4
		OR					
205		Mathematics for Business.	04	25	75	100	4
301	Third	Management of Life and General Insurance.	04	25	75	100	4
302		Investment Analysis.	04	25	75	100	4
303		Computer Application in Accounting.	04	25	75	100	4
		Elective Any One:					
304		Information Technology for banking and Insurance.	04	25	75	100	4
		OR					
305		Practical Training in any select Insurance company	04	50	50	100	4
		including Project Report and Viva-Voce.					
401	Fourth	Management and Organization Theory	04	25	75	100	4
402		Enterprise Resource Planning	04	25	75	100	4
403		Analysis of Financial Statements.	04	25	75	100	4
		Elective Any One:					
404		New issues in Public Management.	04	25	75	100	4
		OR					

405	Practical Training in any select Bank Including	04	50	50	100	4
	project report and Viva-Voce.					

Subject Name: Business Environment Semester: I

Course Code: 101 Marks Distribution: 25+75

Unit:- I: Business Environment- meaning and scope- types of environmentbusiness firm and its environment- Factors influencing decision making-Environmental scanning.

Unit:- II: Demographic Environment- Population size- falling birth rate and changing age structure- migration and ethnic aspects.

Unit:- III: Social Environment- Business and society- Objectives of business- Social responsibilities of business- Business and Culture- Ecological and Environmental factors influencing the business.

Unit:- IV: International Environment- Role of International Institutions IMF, IBRD-Regional Trading Blocks- Multinational Corporations- WTO & India-Globalization- Problems & Prospects.

- 1. Ashwathappa: Business Environment, Himalaya Publishing House
- 2. Francis Cherunilam: Business Environment
- 3. Adhikary: Economic Environment of Business



Subject Name: Principles & Practice of Bank Management Semester: I

Course Code: 102 Marks Distribution: 25+75

Unit- I: Nationalization of Banks – Nationalization a new horizon, postnationalization development, co-ordination and monitoring, RIDF

Unit:- II: Introduction to modern management – introduction, schools of management thoughts, social responsibilities of commercial banks, banking structure, branch expansion and fund management.

Unit:- III: Marketing management in banks – marketing concepts and banks, marketing in banks, types of bank customers, marketing of banking products, business banking.

Unit:- IV Human resource management in banks – introduction, objectives, human resource and banks, mobility, industrial relations and disputes in banking industry.

- 1. Vasant Desai Principles of Management, Himalaya Publications House, Delhi.
- 2. Principles of Banking: Indian Institute of Banking of Finance, Mcillin.
- 3. Dr. P.K. Srivastava: Banking Theory and Practice, Himalaya Publications House, Delhi.
- 4. Suubba Rao P; Principles of practice of bank Management, Himalaya Publications House, Delhi.
- 5. Sundaram and Varsgbet: Banking theory law and Practice.
- 6. Banking a insurance- R. K. Shavma, Kalyani publishing



Subject Name: Indian Financial System Semester: I

Course Code: 103 Marks Distribution: 25+75

Unit: I: Introduction – significance and definition, types of markets, liberalization of the financial system, perfect capital market.

Unit: II; Saving and financial intermediation – factors determining savings, financial liabilities, savings rate in the ninth and tenth plan, financial intermediation.

Unit: III: Commercial banking – evolution, variable rate lending, characteristics of banks, risk management, basic function of banks, CRR, Loans and advances.

Unit: IV: Money Market – introduction, features of money market, instruments, secondary market for money market instruments.

- 1. Vassant Desai Indian Financial System and Development, Himalaya Publications House, Delhi.
- 2. H.R. Machiraju: Financial Systems and Development, Vikas Publications Housing, Pvt, Ltd
- 3. Principles of Banking: Indian Institute of Banking & Finance, Mc.Millin.
- 4. V.A. Avadhani: Marketing of Financial Services, Himalaya Publications House, Delhi.
- 5. Derek Honey Gold: International Financial Markets, Wood Head- Faulkar, New York.



Subject Name: Principles & Practice of Insurance Semester: I

Course Code: 104 Marks Distribution: 25+75

Unit- I: The concept of risk- Kinds and classification of risks- Assessment-

Transfer: the concept of Insurance- Classification of Insurance- types of Life Insurance- Pure and term types of General Insurance, Fire, Marine Motor, Engineering Aviation and Agricultural Insurance of Property, pecuniary

interest, Liability and person

Unit:- II: Basic Principles of Insurance- Utmost good faith- Insurable interestmaterial facts indemnity- Proximate cause. Economic Principles Insurance-

sharing- subrogation- Contribution, Role of Insurance in the national

economy: National agricultural insurance schemes.

Unit:- III: Legal Principles of Insurance- The Indian Counteract Act 1872- Insurance

Interest Nomination and assignment- Utmost good faith- Indemnity-

Subrogation- Contribution- Proximate Cause, reinsurance.

Unit:- IV: Life insurance – classification of life insurance policy, marketing of life

insurance, world life insurance market.

- 1. Dr. P.Periaswamy: Principles and Practice of insurance, Himalaya Publishing House, Delhi.
- 2. Fundamentals of insurance, Himalaya Publishing House, Delhi.
- 3. M.N. Mishra: Insurance Principles and Practice, S Chand, New Delhi.
- 4. T.T.Seth Insurance Principles and Practice, S Chand, New Delhi.
- 5. P.K. Gupta: Principles and Practice of Non-Life Insurance, Himalaya Publishing House, Delhi.



Subject Name: Corporate Financial Accounting Semester: I

Course Code: 105 Marks Distribution: 25+75

Unit:- I: Valuation of Shares and Goodwill: Valuation of Shares- Need and Scope-Methods of Valuation- Valuation of Goodwill: Need, Scope- Methods of Valuation of Godwill. (Including Problems)

Unit:- II: Inflation Accounting: Meaning and Need and Scope- Price level Changes and Financial Statements- Approaches to Price level accounting- Current Purchasing Power Accounting- Current cost Accounting- Merits and Demerits. (Including Problems)

Unit:- III: Investment Accounts: Meaning and need- Quotations- Types of Quotations- Divided Quotations- Investment Accounts. (Including Problems)

Unit:- IV: Company final accounts – final accounts of joint stock companies, form of balance sheet, form of statement of profit and loss of a company, profit and loss appropriation account. (Including Problems)

- 1. S.K. Battacharya, John Dearden, Accounting for Management: Vikas Publishing House Ltd., New Delhi.
- 2. Jain and Narang: Advanced Accountancy, Kalyani Publishers, New Delhi.
- 3. R.L. Guptha and M.Radhaswamy; Advanced Accountancy, Chand & Sons, New Delhi.
- 4. Shukl and Grewal- Advanced Accounts, S. Chand & Co, New Delhi.
- 5. Jain R.K. and Narang, K.L; Advanced Accountancy, Kalyani Publishers, New Delhi
- 6. Corporate Finance- R.L.Mathur-Sublime Pub.
- 7. Corporate Accounting- Prof.Suresh Bhirud Dimand Pub.



### Syllabus for

### M.Com (Banking & Insurance)

Subject Name: Accounting in Banking and Insurance Semester: II

Course Code: 201 Marks Distribution: 25+75

Unit:- I: Accounting- Meaning- Nature- Scope- Functions Need For Accounting-Book Keeping Accounting Process- Journal- Classification of Account-Ledger- Interpretation of Balances of Ledger Accounts- Trial Balance-Accounting Concepts and Conventions.

Unit:- II: Banking Company Accounts I- Bank- Reconciliation Statement- Need – Reasons for Differences Between Cash Book and Pass Book Balance-Problems of Favorable and Overdraft Balances- Ascertainment of Correct Cash Book Balance.

Unit:- III: Insurance Company Accounts I- Accounts of Life Insurance Business-Statutory and Subsidiary Books- Revenue Accounts- Balance Sheet-Ascertainment of Net Profit/Loss.

Unit:- IV: Insurance Company Accounts II- Accounts of General Insurance Business-Statutory and Subsidiary Books- Revenue Account- Balance Sheet-Ascertainment of Net Profit/Loss.

- 1. Jain and Narang, Accounting part- I Kalyani Publishing Ludhiana.
- 2. R. Narayana Swamy, Financial Accounting, Prentice Hall of India
- 3. Arunlanadam Advances Accounting Himalaya Publishing House
- 4. Ashok Sehgal Deepak Sehgal: Advance Accounting- II Corporat Accounting Taxmain's Publications



Subject Name: Marketing of Financial Services Semester: II

Course Code: 202 Marks Distribution: 25+75

Unit- I: Financial system and real system – economic activity, accounting of economic activity, financial inputs, interactions between real and financial sectors, functions of the financial system.

Unit:- II; Reserve bank and financial system – introduction, organized vs unorganized markets, role of central banks, money and capital markets, RBI and the financial system, interest rate structure.

Unit:-III; Savings and investment for growth – how saving emerges?, impact of inflation, investment activity, saving and investments, objectives of investors, investment for consumption and business.

Unit:- IV Financial system intermediation – financial intermediation, ratios of financial intermediation, some financial indicators, RBI and the financial system, money market, discount and finance house, operations of DFHI.

- 1. M.K. Rampal, S.L. Gipal (20025): Service Marketing Concepts, Application and cases: Galgotia Publishing Company, New Delhi.
- 2. Hoffman: Services Marketing, 3<sup>rd</sup> Edition, Thomson, 2007
- 3. Mohan Rao R.L. Hydarabad: Financial Services- Text, Cases and strategies: Deep and Deep publications Pvt Delhi.
- 4. Gurusamy: Financial Services and Markets, Thomson, 2005
- 5. Owen stalson: Marketing Life Insurance: Mc Cahan Foundation Publications.
- 6. Avadhani V.A: Marketing of Financial Services: Himalaya Publications House.
- 7. Marketing Management- R.S.N. PilL Ai, Bhagwati S. Chand.



Subject Name: Work force Management Semester: II

Course Code: 203 Marks Distribution: 25+75

Unit-I: Introduction – Meaning and definition, basic approaches to personnel management, aims objectives functions of personnel management, personnel policies of companies.

Unit: II: Human resource as challenge of today and tomorrow – introduction, recent trends in personnel management, the job ahead, the kind of men required, the king of challenge facing personnel managers.

Unit: III: Lay out of modern personnel department – introduction, union, effect of various business organizations, A master plan for personnel management, developing workable personnel policies in organization.

Unit: IV: Job training of labour – introduction, important aspects of learning, selective learning for employees, acquisition of skill by employees, job training procedures, aids to selective learning for employees.

- 1. Treischamann: Risk Management & Insurance, Thomson 2007
- 2. Alka Mittal and SL Gupta: Principles of Insurance and Risk Management: Sultan Chand & Sons.
- 3. Dr. P. K. Gupta: Insurance and Risk Management: Himalaya Publishing House.
- 4. Bank Management by Koch Mac Donald-Thomson.
- 5. Risk Management, Indian Institute of Banking and Finance MC Milloan.
- 6. Dr. K.M. Batta Charya, Risk Management in Indian Banks, Himalaya Publishing House.
- 7. working force management, sarita sharma, ABD Publications, Jaipur.



Subject Name: Business Research Methodology Semester: II

Course Code: 204 Marks Distribution: 25+75

Unit:- I: Business research methods – introduction, research?, business strategy, methods and methodology, features of a good research, fallacy in research, important terms in research, types of research, impact of mobile phone usage on academic environment.

Unit:- II: Development of research methodology – induction and deduction, scientific methods, paradigm shift, radical thoughts, objectives in research, ethics in research.

Unit:- III: Collection of primary data- Interview, Questionnaires and SchedulesDesigning Questionnaires- Collection of secondary data- sources of
secondary data for business research.
Sampling Design: Types of samples- criteria for selection of sampleCharacteristics of good sample design.

Unit:- IV: Data processing and Analysis: Validity and Reliability- Data Processing-Editing, Coding and Tabulation.

Analysis of Quantitative Data: Application of statistical techniques-Averages, Correlation, regression, time- series- Analysis of Quantitative data: Scaling Techniques- Important Scaling Techniques.

#### Suggested Readings:

- 1. C.R.Kothari: Research Methodology Methods and Techniques, Wishwa Prakashan, New Delhi.
- 2. Wilkinson and Bhandarkar Methodology and Techniques of Social Sciences Research, Himalaya Publications.
- 3. Ferber T and Verdoorn F.H. Research Methods in Economics and Business
- 4. Nemmers B.E. & Mysers J.H Business Research, Text and Cass, Mc Graw Hill
- 5. Freund J.E. Elementary Business Statistics, F.J. Prentice Hall

Speigal M.R.An Introduction to Management for Business Analysis, Mc Graw Hill, Michael V.P.Research Methodology in Management, Himala Publishing House.



Subject Name: Mathematics for Business Semester: II

Course Code: 205 Marks Distribution: 25+75

#### Unit:- I: Permutations and Combinations:

Introduction- Fundamental Rules of Counting- Factorial Notation-Permutations of *n* Different Things – Circular Permutations- Permutations of Things not all Different- Restricted Permutations- Combinations- Complementary Theorems- Restricted Combinations- Combinations of Things not All Different. (Problems)

#### Unit:- II: Matrices:

Introduction- Definition- Types of Matrices- Scalar Multiplication of a Matrix- Algebra of Matrices: Addition and Subtraction of Matrices- Multiplication of Matrices- Transpose of a Matrix- Determinant of a Square Matrix: Determinats of Order Two- Determinates of Order Three, inverse of matrix. (Problems)

#### Unit: III Mathematics of Finance:

Compound Interest: Introduction- Simple Interest- Compound Interest-Nominal and Effective Rates of Interest- Equation of Value, (Problems) Annuities: Introduction- Types of Annuities- The amount of an Ordinary Annuity: Sinking Fund- Present Value of an Ordinary Annuity: Amortization- Deferred Annuity- Leasing, Capital Expenditure and Bonds. (Problems)

Unit: IV Ratio and Proportion – ratio, types, proportion meaning and types. (Problems)

- 1. D C. Sanchati & V K Kapoor, Business Mathematics, Sultan Chand & Sons, New Delhi.
- 2. C Satyadevi, Quantitative Techniques, Sultan Chand & Sons, New Delhi
- 3. Dr. P C Twshan, Bharat Zunzunwal- Business Statistics S Chand
- 4. Dr. B. N. Asthaman- Elements of statistic



Subject Name: Management of Life Insurance and General Semester: III

**Insurance Products** 

Course Code: 301 Marks Distribution: 25+75

- Unit:- I: Group Insurance: Nature of Group Insurance- Types Group gratuity schemes- Ways of meeting gratuity liabilities- Group super annuation schemes- Other group schemes- Social security schemes- Other Special need plans- Industrial Life Insurance Salary Saving Schemes- Additional benefits, Married Women Property Act.
- Unit:- II: Applications and acceptance: Principles of good faith- Insurable Interest-Prospectus- Proposal forms and other related documents- medical Examinations- Age proof,- Special reports- Medical report- IRDA regulations on Management of Life Insurance Services/Products.
- Unit:- III Corporate Agents- Corporate Agents- Brokers- Functions of Broker- Tariff Advisory- Committee Insurance forms- Proposal of Insurance- Cover notes- Motor Vehicle Act, 1988- Motor Vehicle Coverage- Declaration Policy- Floating Policy- Private Insurance Companies- Comparison between different Products offered by various Insurance.
- Unit:- IV; Policy Document in General Insurance: Need and Format- Policy Preamble-Schedule attestation- Conditions and Privileges- Alteration- Duplicate Policy- Premium payment, lapse and renewal, Assignment- Nomination, loans- Surrenders- Foreclosure.

- 1. Treschmann: Risk Management and Insurance, Thomson 2007
- 2. Alka Mittal and SL Guptha: Principles of Insurance and Risk Management, S Chand & Sons, New Delhi.
- 3. P.K. Guptha, Principles and Practice of Non-Life Insurance, Himalaya Publications
- 4. Dr. P.K. Gupta, Fundamentals of Insurance, Himalaya Publications
- 5. Dr. P. Peria Swamy, Principles and Practice of Insurance, Himalaya Publications
- 6. Banking & Finence- Dr. Sanhipa Athalale
- 7. Business Management- Dr. S. V. Kadlekar
- 8. Principal & Functions of Management- Pof. Suresh
- 9. Financial Accounting- Prof. Suresh Bhirad



Subject Name: Investment Analysis Semester: III

Course Code: 302 Marks Distribution: 25+75

Unit: I Nature and Types of Investments: Nature, Objectives, Process, Types and Media- Investment and Speculation, Securities- Nature and Characteristic of Securities Markets- primary and Secondary Markets- Stock Exchanges-BSE-NSE-OTCEI- Organization and Regulation.

Unit: II: Securities Analysis: Objectives of Securities Analysis- Fundamental
Analysis- Economy- Industry and Company Analysis- Technical AnalysisDOW Theory- Oscillators- Elliot Wage Theory- Efficient Market Theory.

Unit: III Securities Analysis: Valuation of Equity Shares and Preference Shares-Valuation of Debt Securities- Interest rate risk- Default and purchase power risk (Problems)

Unit: IV Portfolio Theory: Traditional theory of Protfolio Management- Arbitrage
Pricing Theory- Modern theory of Portfolio Management- Morkpswitz Risk
Return Optimization- CAPM- Sharpe Protfolio Optimization- Portfolio
Selection- Diversification- Efficient Frontier- Capital Market Line
(Problems)

- 1. Fisher and Jordan: Security analysis and Protfolio Management, PHI, New Delhi.
- 2. Preethi Sing: Invest Management, Himalaya Publications, Mumbai.
- 3. V.K. Balia: Invest Management, S. Chand & Sons, New Delhi.
- 4. Elton EJ & Martin Grube: Modern Portfolio Theory
- 5. Geoffrey A., Hirt, Stanley B. Block: Fundamentals of Investment Management, McGraw-Hill International Editions.
- 6. Investment Management- V K Bhalla. S. chand.

Course Name: Computer Applications In Accounting Semester: III

Course Code: 303 Marks Distribution: 25+75

Unit:- I: Introduction: Importance of Computer Applications in Accounting- MS

Excel Application in Financial Management- Calculation of Operating and
Financial Leverage- EBIT and EPS- NPV- IRR- Preparation of Statement of
Working Capital forecast.

Unit:- II: MS Excel Application in Cost Accounting: Calculation and preparation of Marginal Costing Statement- BEP and CPV analysis- BEP Charts- Profit planning- Production & Sales Budgets- Functional Budgets: Flexible budgets- Preparation of Projected income statement and Balance sheet.

Unit:- III Accounting Packages: Features- Importance – Differences in Accounting Packages and Spread sheet applications- Creation of Accounts- Vouchers- Voucher Number- Journal- Subsidiary Journal- Ledgers- Preparation of Bank Reconciliation Statement.

Unit:- IV Calculation of Depreciation: Preparation of Trial Balance- Income
Statement- Balance Sheet (Sole Proprietor, Partnership, Joint Stock
Companies).

- 1. Peter Norton: Introduction of Computer, TMH, New Delhi, 1998
- Maheshwari, SN: Financial Management, Sultan Chand Publications Pvt. Ltd, New Delhi, 2000.
- 3. Maheshwari, SN: Cost & Management Accounting, Sultan Chand Publications Pvt. Ltd, New Delhi, 2000.
- 4. Workbook on Tally
- 5. Workbook on Wings

Subject Name: Information Technology for Banking Semester: III

& Insurance

Course Code: 304 Marks Distribution: 25+75

Unit: I Information Technology: Nature- Application of IT in Banking and Insurance Fundamentals of Computers- Input process and Output- Software: System vs Application Computers in decision making- E-Commerce, Meaning, Applications.

Unit: II Windows: Fundaments of Operations- Microsoft Excel: Using Excel, statistical and graphic functions- MS Access Database concept and Operations using Access- Enterprise Resource planning- Nature and Applications.

Unit: III Technology for Insurance: Applications in Functional Areas- E-Insurance- IT department and Applications in Insurance.

Unit: IV Core Banking Solutions: Nature, Applications Modules- Insurance software: Nature, Applications Modules.

#### Text Books:

- 1. Turban, Mc. Lean Wetherbe- Information Technology for Management, 4<sup>th</sup> Edition, Wiley India, 2007.
- 2. Peter Norton-Introduction to Computer- 6<sup>th</sup> Edition, 2007, Tata Mc Graw Hill
- 3. Brian K. Williams, Stacey C. Sawyer- Using Information Technology- A Practice Introduction. To Computers And Communications, 6<sup>th</sup> Edition, Tata Mc Graw Hill
- 4. V.Rajaraman: Introduction to Information Technology, Prentice Hall India, 2008.

- Cox tall- 2007 MS Office System step by Step, 1<sup>st</sup> Edition, Prentice Hall India, 2007
- 2. Winston- MS Office, Excel 2007 data Analysis and Business Modeling, 1<sup>st</sup> Edition, Prentice Hall India, 2007
- 3. Devid Whigam- Business Data Analysis Using Excel, 1<sup>st</sup> Edition, Oxford University, 2007
- 4. Business information for Banking-Preven Gupta S. Chand.



Subject Name: Management & Organization Theory
Course Code: 402

Marks Distribution: 25+75

Unit- I: Nature of Management – concept, nature, scope of management, functions

at various levels of management, effective management.

Unit:- II: Planning: Nature and Process- Decision making: Types, Rationality vs

Social- Organizing: Steps- Organization Structure- Bases, Span of control, Delegation, Line and staff Controlling: Nature and process, Techniques, Resistance to change and requirements of good Control System: Staffing,

functions.

Unit: III: Team Building: Nature, Reason, Developing and Managing effective teams-

Conflicts: Nature, Types, reasons, Managing Conflicts- Stress Management: Reasons, effects and strategies- Time Management: Significance, Effective

Utilization.

Unit: IV: Leadership: Nature, Basic styles of Leadership for emerging Organizations-

Motivations: Nature, Financial and Non- Financial, Maslow is need Hierarchy and achievement Motivation- Communications & Skills: Nature and Process, Barriers, Language, Strategies, for effective interpersonal

communication- Organizational Culture.

#### Text Books:

- Weihrich Heinz, Cannice V Mark and Koontz, 2008 Management: A global and Entrepreneurial Perspective, Tata McGraw Hill Publishing Company Ltd., New Delhi.
- 2. Cullen B John Praveen K Parboteeah, 2005. International Management. A Strategic Perspective, Cengage Learning India Pvt. Ltd. New Delhi.

- 1. Draft L.Richard, 2006 The New Era of Management, Thomson Corporation, New Delhi.
- 2. Robbins P Stephen and Decenzo A David, 2006 Fundamentals of Management: Esential Concepts and Applications Pearson Education, New Delhi.
- 3. Sridhara Bhat, 2005 Management and Behavioral Process: Tex and Cases, Himalaya Publishing House, Hyderabad.
- 4. Satya Raju, R and Parthasarathy, A 2005 Management: Text and Cases, Printice Hall of India Pvt. Ltd, New Delhi.
- 5. Hill WL Charles and Mc Shanel L Steven, 2008 Principles of Management, Tata Mc. Graw Hill Company Ltd. New Delhi.



Subject Name: Enterprise Resource Planning Semester: IV

Course Code: 403 Marks Distribution: 25+75

Unit I. Induction to ERP: introduction, information system, enterprise, ERP definition, component of an ERP system, evolution benefits of ERP, business modeling, integrated data model.

Unit II. ERP & Related technologies – introduction, BPR, MIS, DSS, EIS, Data warehousing, the ETL process, the scope of data mining, data mining mechnism.

Unit III ERP marketplace and marketplace dynamics – market overview, SAP AG, product and technology, R/3 system, BAAN ERP tools, oracle corporation, JD Edwards world solution company, system software association, QAD, product, knowing the ERP market.

Unit IV ERP functional modules – introduction, finance, sales and distribution, manufacturing, human resource, manufacturing, plant maintenance, quality management, materials management, ERP integration, top problems involved in ERP integration.

- 1. The Benchmarking Management Guid- American Productivity and Quality Centre, Productivity Press, USA 1993.
- 2. Beyond TQM- Flood, R L John Wiley & Siobns, England 1994.
- 3. Enterprise resource planning, Himalaya publishing house, Nirupama Pathak.



Subject Name: Analysis of Financial Statements

Semester: IV

Course Code: 404 Marks Distribution: 25+75

Unit:- I: Accounting Theory: Definition- Need- Scope- Functions and Limitations of Accounting- Inter-relationship among various branches of Accounting. Financial Accounting: Nature and functions- Accounting Concepts and conventions relevant to preparation of Financial Statements- Accounting Standards.

Unit:- II: Analysis and Interpretation of Financial Statements:

Meaning and Types of Financial Statements- Formats of the Income Statement and the Balance Sheet- Nature of Financial Statements-Limitations of Financial Statements- Analysis and Interpretation of Financial Statements- Types of Financial Analysis- Steps involved in Financial Statement Analysis- Tools of Financial Analysis. (Problems)

Unit:- III: Ratio Analysis for Analyzing Financial Statements:

Meaning of Ratio Analysis- Classification of Ratios- Profitability Ratios-Liquidity Ratios- Turnover Ratios- Financial Ratios- Advantages of Ratio Analysis – Limitations of Accounting Ratios- Computation of Items of Financial Statements- DU Point Control Chart- Capital Gearing- Inter-firm and Intra-firm Comparison. (Problems)

Unit:- IV: Statement of Changes in Financial Position:

Funds Flow Statement: Need- Meaning- Uses- Differences between Funds Flow Statement and Income Statement- Preparation of Funds Flow Statement- Is Depreciation a Source of Funds? (Problems)

Cash Flow Statement: Meaning- Uses- Preparation of Cash Flow Statement-Difference between Cash Flow Analysis and Funds Flow Analysis- Uses of Cash Flow Statement- Cash Forecasts (Problems)

- 1. S.N. Maheshwari, "Management Accounting and Financial Control", Sultan Chand & Sons, New Delhi.
- 2. Subhash Sharma & M P Vithal, "Financial Accounting for Management- Text and Cases", Macmillan India Limited, Delhi.
- 3. P C Tulsian, "Financial Accounting', Tata McGraw-Hill Publishing Company Limited, New Delhi.
- 4. R Narayanaswamy, "Financial Accounting", Prentice Hall of India, New Delhi.s



Subject Name: New issues in Public Management Semester: IV

Course Code: 405 Marks Distribution: 25+75

Unit:- I: Introduction – new concepts in public management, down from public policy: the P-approach, up from business: the B-approach, issues in public management theory development, theories of public management, strategies and public management, influence of political institutions on public management.

Unit:-II: Role of women in public management – introduction, the political paradigm, the psychological paradigm, the sociological paradigm.

Unit:- III: Intergovernmental management: The state of the discipline – purpose, Management: the linking of politics and administration, federalism, IGR and IGM, towards a theory of IGM, organizational interaction and networking, professionalism, pragmatic problem solving.

Unit:- IV Theories of comparative public administration – introduction, an elusive prey, supply and demand, tributary streams, bureaucratic wealth, scope bureaucracy, future directions, introduction to management and the revolving door.

- 4. The Benchmarking Management Guid- American Productivity and Quality Centre, Productivity Press, USA 1993.
- 5. Beyond TQM-Flood, R L John Wiley & Siobns, England 1994.
- 6. New issues in Public management, Dr. R. Kumar, ABD Publishers, Jaipur.